

# The **Beat**

your weekly eBulletin

## Watch ancillary product training videos on-demand

Are you new to selling ancillary products? Or could you use a refresher to help you offer a broader portfolio of solutions to your clients during the Annual Enrollment Period (AEP)?

We offer on-demand product training videos, so you can watch them whenever is most convenient for you.



You'll discover the questions you should be asking your clients and how each product can meet their unique needs.

- [\*\*Cancer and Heart Attack or Stroke Plus\*\*](#)
- [\*\*Dental, Vision and Hearing\*\*](#)
- [\*\*Dental, Vision and Hearing Plus\*\*](#)
- [\*\*Home Care Plus\*\*](#)
- [\*\*Hospital Indemnity Flex\*\*](#)
- [\*\*Recovery Care\*\*](#)

[Watch product training videos](#)

## Need to update your contact information?

If you need to **update your email address, phone number, or mailing address**, just head over to the secure agent side of **AetnaSeniorProducts.com** to get started.

- From the agent home page, click **Agent Management**
- On the right side of the page, click **Update Correspondence**
- Next to your agent number, click the **pencil icon** to make changes
- After you've made your updates, click **Submit**

If you have downline agents, you can update contact information on their behalf as well.

## Action required: Update your email notification settings

Your agent website alerts are now real-time **Notifications**. We've enhanced the updates you receive about your business to help you make more timely informed decisions.

**IMPORTANT:** We are discontinuing the previous email alerts, so you will **need to choose the email notifications you want to receive**, as your previous selections do not carry over.

To view your **Notifications**, sign in to the secure agent side of **AetnaSeniorProducts.com**. You'll see a summary of your **New Notifications** at the top of the page. Just click the number beside the notification type to view more details.

To select which email notifications you want to receive by email, click **Notification Settings**. You can select notifications related to **applications, policy activity, and commissions**.

upcoming  webinars

## Webinar topic

## Date and time

[Medicare Supplement](#)

Tuesday, June 18 at 10 AM CT

[Dental, Vision and Hearing Plus](#)

Tuesday, June 18 at 12 PM CT

[Contracting downline agents](#)

Thursday, June 20 at 2 PM CT

[View all upcoming live webinars](#)

Use the links below for quick access to our tools:

[View our plans](#) | [Aetna Quote & Enroll](#) | [Track your app](#)

\* Aetna Senior Supplemental Insurance includes products underwritten by: Accendo Insurance Company (ACC), part of the CVS Health® family of companies and Aetna affiliate; Aetna Health and Life Insurance Company (AHLIC); Aetna Health Insurance Company (AHIC), American Continental Insurance Company (ACI); Continental Life Insurance Company of Brentwood, Tennessee (CLI).

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